CAREER OPPORTUNITY

A tier one Bank is seeking to recruit dynamic and results oriented professionals to fill the underlisted position:

Sales Executives

Main Duties

- Prospect and market all Bank products to prospective clients.
- Deliver world class customer experience by ensuring quality service delivery for customers within the Bank's Service Level Agreements.
- Achieve the set growth targets in terms of numbers and values through pro-actively identifying cross-selling opportunities from existing customers.
- Participate in product campaigns to ensure product information is readily available to customers.

Skills, Competencies and Experience

The successful jobholder will be required to possess the following qualifications;-

- Business related degree
- Must have a minimum Mean grade of C+ in K.C.S.E with a C+ in Mathematics and English.
- Experience in sales or client relationship will be an added advantage.
- Strong business acumen and strategic thinking capacity with strong analytical and presentation skills.
- Excellent planning and organization skills as well as excellent communication skills with the ability to set and meet stretched targets and strict deadlines.
- Result driven with a track record of demonstrable networking, selling and influencing skills as well as the ability to identify new sales opportunities.
- Excellent interpersonal skills with the ability to build long term and trusted relationships.

Interested candidates meeting the above criteria should send their applications together with a detailed curriculum vitae, quoting current remuneration, copies of relevant certificates and daytime telephone contact through the voucher number shown here below so as to reach us **before 3rd April 2024**

DNA/1006
P.O. Box 49010 - 00100
GPO Nairobi